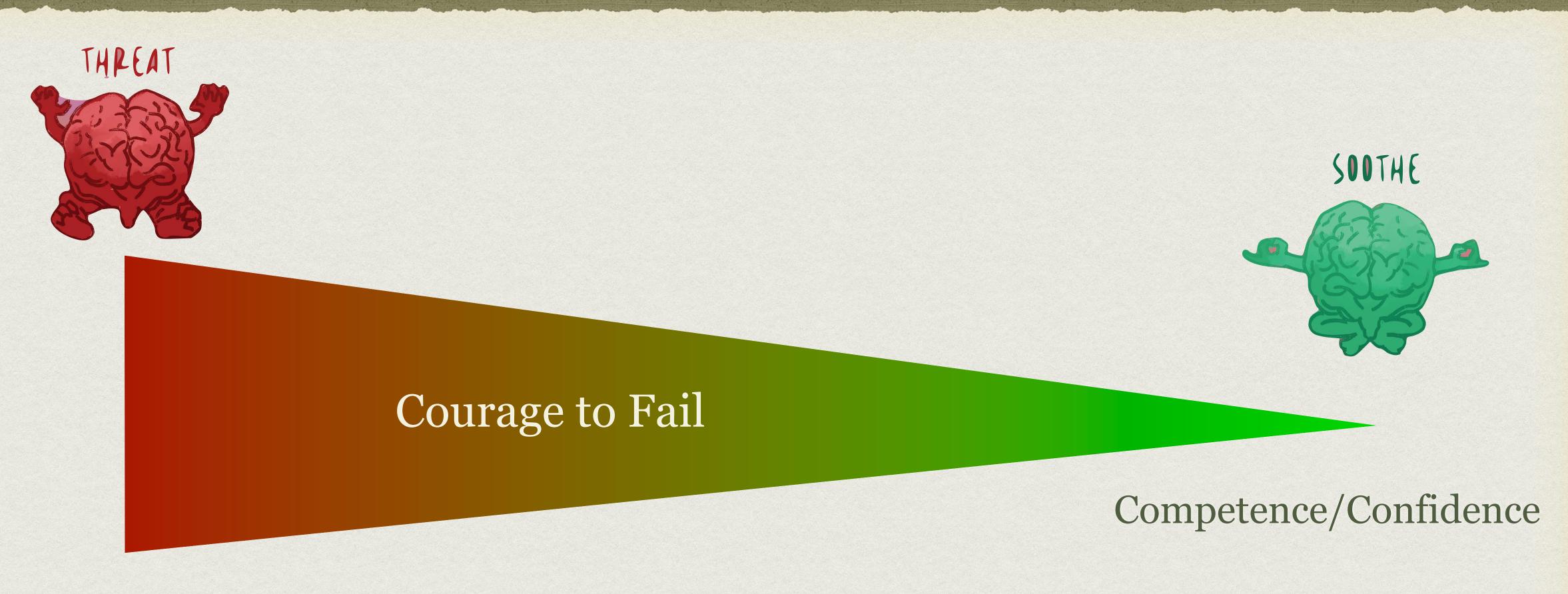
### FAILURE IS SUCCESS IN PROGRESS

A. Einstein

### LIFE FAVORS THE COURAGEOUS

- The only real failure is failure to thrive (or become a better version of yourself over time)
- That requires courage
- Courage is commitment to step out of your comfort zone and overcome irrational/exaggerated fears

# THE MOST IMPORTANT THING IS TO REMEMBER WHAT THE MOST IMPORTANT THING IS



Fear/Avoidance

## THE HERO'S JOURNEY

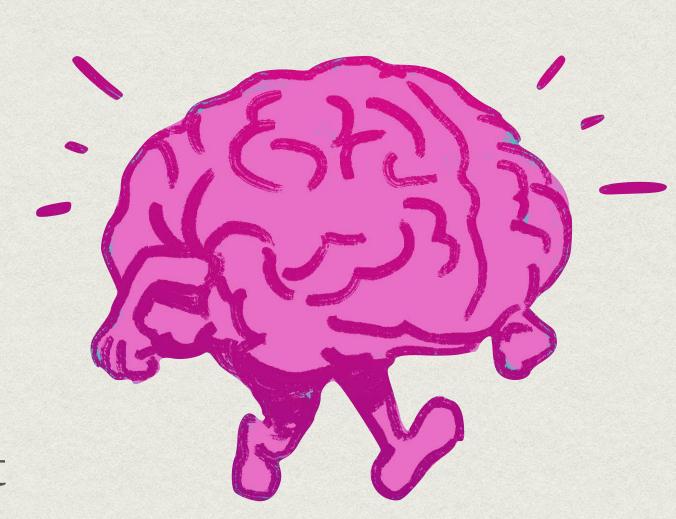
- Fear is the only thing that gets smaller the closer you get to it
- Overcoming your irrational fear allows you to trust yourself
- Trusting yourself is the building block of confidence to approach your fears and build competence over time
- The Hero's journey is about making the unknown known (and NOT the uncertain certain)

# HOW THE BRAIN ORGANIZES REALITY

Life is a Rorschach test. We interpret reality through the prism of two brain systems:

### System I: Thinking Fast

- Largely effortless
- Mostly Unconscious
- Operates under "Seek Pleasure, Avoid Pain" principle
- Emotions, intuition, "gut feeling"
- Prone to emotional biases



### System II: Thinking Slow

- Meaning-making part of the brain
- "Lazy Brain"
- Operates under "Pattern Recognition, Confirmation Bias" principle
- Rational cognitive processing
- Prone to cognitive biases

## DUAL PROCESSING IN THE BRAIN

- Top-Down (voluntary control)
  - System II is controlling System I
  - The idea of Learned Helplessness
  - Cognitive therapies are effective

- Bottom-Up
  - System I is controlling System II
  - Our feelings can control the way we think
  - Self-compassion / gratitude practices help

## COMMON ERRORS IN THINKING

• The Three Ps

#### Permanence

• The belief that things are stable. Future is more of the past. *If I'm sad now, I'll always be sad.* 

#### Pervasiveness

• The belief that the event will affect all areas of your life. *If I fail a test, I'll be a failure.* 

### Personalization

• The belief that you are at fault in events where you have no agency. *If I fail a test, there's something wrong with me.* 







# THE EVOLUTION OF UNDERSTANDING OF THE IMPORTANCE OF FEELINGS

I think, therefore I am.

René Descartes, 1637

I feel, therefore I think.

Contemporary Neuroscience/"Descartes' Error"

I think, therefore I fear.

"The curse of the overeducated Westerner"

# STRIKING THE BALANCE BETWEEN THINKING AND FEELING

• The unexamined life is not worth living

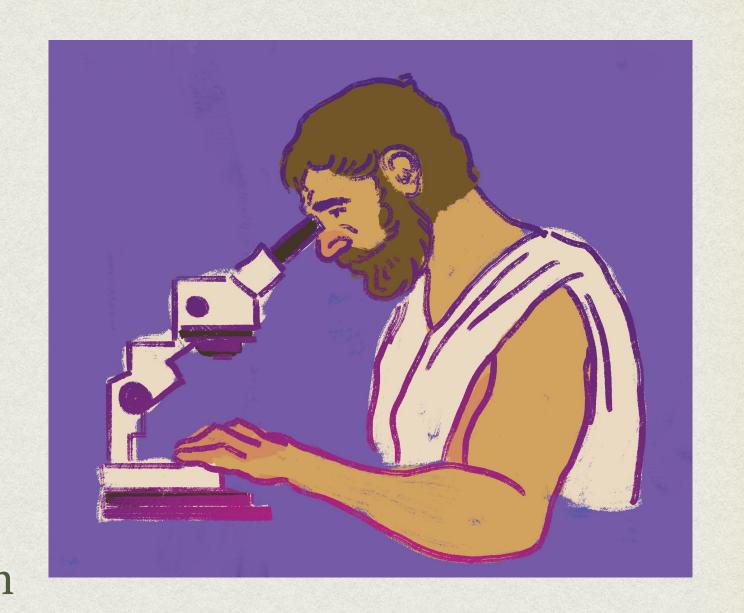
Socrates

• The over-examined life is not worth living

Common wisdom

• The unlived life is not worth examining

Empirical observation



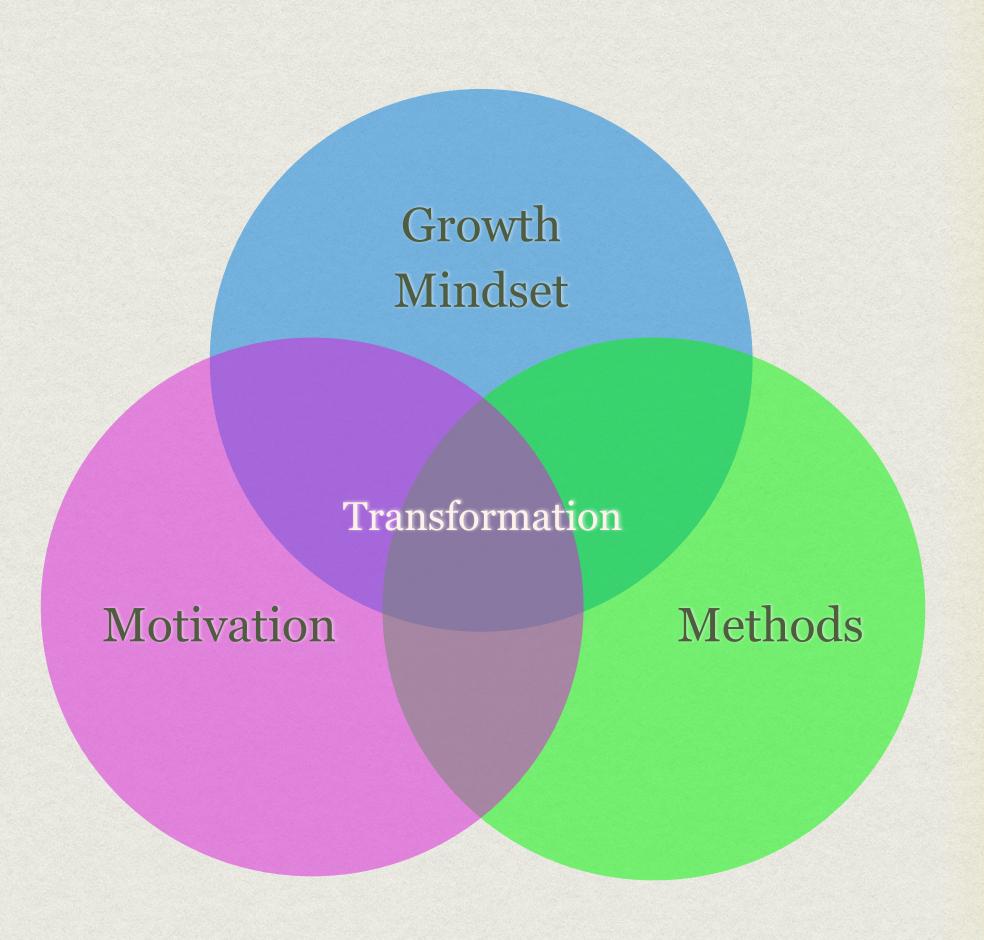
Creating the whole-brain state, when System I and System II communicate effectively, allows us to create the life we want

# CREATING THE WHOLE-BRAIN STATE IS EASIER SAID THAN DONE

- Our ancient brain is a danger-detecting machine. When there is no danger, we make it up due to the activation of the default-mode network (DMN).
- Mistakes in assessing what is safe create learned helplessness.
- "What-if thinking" leads to imagined dangers, creating the fear-avoidance cycle.
- Changing your thinking to be better at interpreting the "Rorschach of life" is teachable and learnable.
- Cognitive-Behavioral Therapy is an effective, evidence-based approach.

# LIFE IS A PERSONAL TRANSFORMATION JOURNEY

 Creating the life you want requires you to work on your mindset, motivation, and develop and master effective methods for both mindset and motivation



# COMPASSIONATE CURIOSITY INVESTIGATION

### C++ Language

- Calmness
- Clarity
- Competence
- Confidence
- Courage
- Creativity
- Connection
- Cooperation

## CUPIOUS AND COUPAGEOUS



# OUR SUPERPOWER AND KRYPTONITE ARE FLIP SIDES OF THE SAME COIN

Mind Habits associated with competence (helpful)

- Responsibility
- Competence as a core value
- Resilience
- Ability to learn from experiences

Mind Habits associated with burnout (hurtful)

- Excessive sense of responsibility
- Perfectionism
- Shame or excessive guilt
- Rumination
- Context determines whether a mind habit is hurtful or helpful
- Our prefrontal cortex has to be "online" for us to choose wisely

# RECLAIMING YOUR PREFRONTAL CORTEX

- A Pause-and-Plan phase is a prerequisite for resilience
- Resilience is teachable and learnable, but we are not born with it
- Increasing the "window of tolerance" of discomfort is the key to resilience

### **Stoplight Strategy**



Red = Fight, Flight, Freeze or Appease

Yellow = Pause and Plan (SMARTT)

**Green = Rest and Digest** 

# HOW EXACTLY DO WE FAIL WITH GRACE?

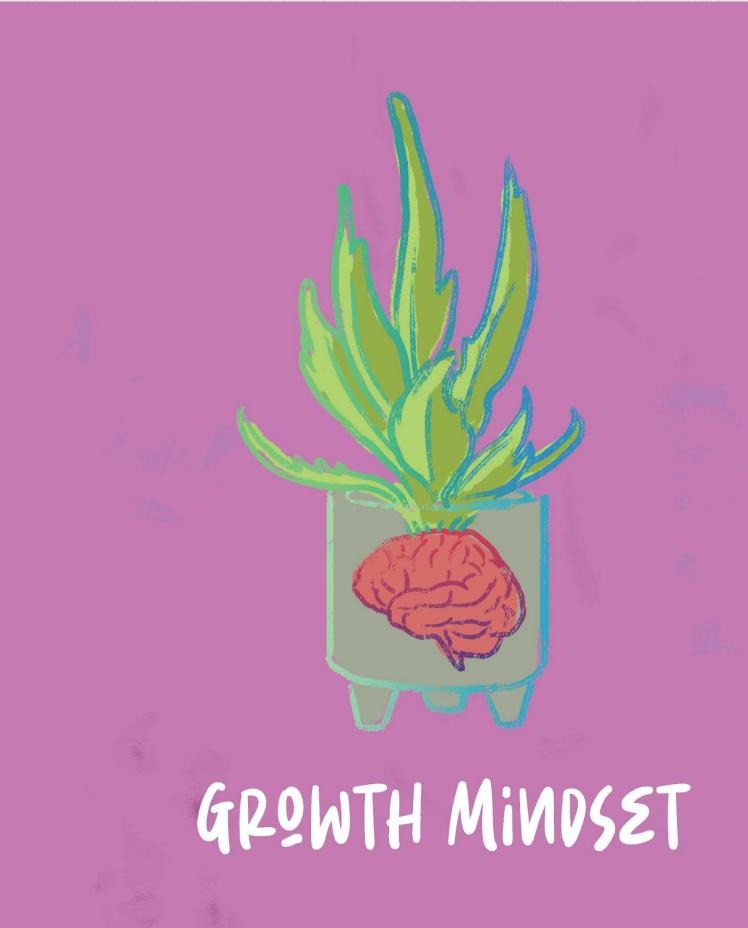
• G: Growth mindset

• R: Recognize the gift

• A: Accept

• C: Create a new idea

• E: Execute your plan



SMARTT COACHING™

## MINDSET RESET

- R: Reflect
  - Find the "hot thought"
- E: Examine
  - Examine the "hot thought" through the lens of evidence
- S: Summarize
  - What prevails evidence for or evidence against?
- E: Entertain a new thought
  - Find the helpful thought to get unstuck
- T: Test
  - Test this new thought by asking "How true this sounds?"



## PILLARS OF GRIT

- G: Growth mindset (mindset is everything)
- R: Resilience (bounce-back factor)
- I: Integrity (heart-brain alignment)
- T: Tenacity (don't give up too soon)



## MAKING POWERFUL CHOICES

- Life is the C between B and D
  - B is Birth
  - D is Death
  - C are the Choices we make

SELF-ACTUALIZATION MOPALITY, CREATIVITY, SPONTANEITY, ACCEPTANCE

SELF-ESTEEM

CONFIDENCE, ACHIEVEMENT, RESPECT OF OTHERS

LOVE AND BELONGING

FRIENDSHIP, FAMILY, INTIMACY, SENSE OF CONNECTION

SAFETY AND SECURITY

HEALTH, EMPLOYMENT, PROPERTY, FAMILY AND SOCIAL STABILITY

PHYSIOLOGICAL NEEDS

BREATHING, FOOD, WATER, SHELTER, CLOTHING, SLEEP

## SMARTT QUESTIONS

- 1. Why is it important to me?
- 2. What if I couldn't fail?
- 3. How do I do it?

